Memorandum of Understanding

Salem University and Pierpont Community and Technical College.

Salem University ("Salem"), with its main campus at 223 West Main Street, Salem, WV, 26426 and an office at 8500 Keystone Crossing, Suite 310, Indianapolis, IN 46240, is pleased to establish this Memorandum of Understanding ("memorandum") with Pierpont Community and Technical College, ("Pierpont"), located at 500 Galiher Dr. Fairmont, WV 26554.

Section I: General Provisions

IA. Salem University

i. Salem agrees to (a) guarantee admission to its undergraduate and graduate degree programs, and (b) provide partner discounted tuition rates for each student, employee, or their dependent who:

- Submits a completed application and official transcripts to Salem.
- Meets any specific requirements for a selected program of study.
- Meets the technical requirements to complete a degree online (if applicable).

Salem will complete a full evaluation of all official transcripts and any requests for prior learning assessment for students, employees, or their dependent seeking admission. Salem will accept up to 90 credits towards the bachelor's degree program, including consideration for any student, employee, and dependents to further reduce cost and time to completion for students, employees, or their dependents. Salem will consider cohort tuition pricing for cohort sizes of 10 or more students/employees.

ii. Salem agrees to provide access to its non-credit and/or industry aligned offerings at a discounted rate to all Pierpont Community and Technical College students, employees, or their dependents.

iii. Salem agrees to a) guarantee admission of qualified applicants who are Pierpont Community and Technical College students, employees, dependents of employees, as defined by Pierpont Community and Technical College, to its programs and b) provide partner discounted tuition rates for each Pierpont Community and Technical College student, employee, or their dependent who is qualified for admission at Salem University. Salem will accept transfer credits, including consideration for Pierpont Community and Technical College employee training and existing certification, toward the master's degree program requirements to further reduce costs and time to completion for any Pierpont Community and Technical College student, employee, or their dependent.

iv. Salem agrees to guarantee admission of qualified applicants who are Pierpont Community and Technical College students, employees, or their dependents in Salem's Doctor of Business Administration (DBA) with specializations in Accounting, Information Technology Management, Leadership and Project Management. Qualified applicants must meet the following admission requirements for the Doctor of Business Administration (DBA):

- Applicants must have earned a master's degree, preferably an MBA, or completed at least 30 semester credit hours of graduate-level work with a 3.0 grade point average or higher at an appropriately accredited institution.
- The student will submit a written statement and current resume.
- Once in the program, the student must maintain a 3.0 or higher cumulative grade point average (GPA).

IB.

i. Pierpont Community and Technical College agrees to provide Salem with the opportunity to present the memorandum and other opportunities to Pierpont Community and Technical College students, employees, or their dependents.

Section II: Tuition Pricing

i. Salem agrees to provide a pricing plan for students that limits tuition costs to $450 per credit hour for undergraduate coursework and $550 for graduate coursework attempted by the student, excluding the Master of Science in Nursing program, $485 per credit hour. Tuition prices do not include books and other student fees. Students are required to pay for books, technology, lab and any other activity fees published by the University website Catalog. Additionally, Salem agrees to provide any monthly class with a new cohort of ten (10), (per start) or more, affiliates and dependents of Pierpont Community and Technical College with an undergraduate tuition rate of $425 per credit hour and graduate tuition rate of $525 per credit hour.

ii. Graduate Degree Tuition (Non-DBA): Salem agrees to provide either: a discounted tuition rate (from published rate) of $550 per credit for graduate degree programs or a previously established preferred program rate, whichever is lowest, to all Pierpont Community and Technical College employees, dependents, and/or students, as defined by Pierpont Community and Technical College.

iii. DBA Tuition: Salem agrees to provide a Tuition Pricing Plan for all Pierpont Community and Technical College employees, dependents, and students as defined by Pierpont Community and Technical College, limiting tuition costs to a minimum of $550 per credit hour.

**Residency and additional fees for the DBA program are listed in the tuition catalog.*

iv. Certificate and Non-Credit offerings: Salem agrees to provide any Pierpont Community and Technical College employee, dependent and student, with savings on all programs offered through the Integrative Health Institute or Salem Workforce Education and Readiness Center.
Certificate Integrative Health Institute Certificates*.....Flat Rate $3,200

Section III: Financial Aid, Residency and Housing, General Terms, Effective Date, and Signatures

i. Pierpont Community and Technical College employees, their dependents, and/or students who enroll are eligible to apply for federal financial aid programs available to all students attending Salem. Eligible students may utilize federal higher education funding, including grants and loans.

ii. There are no on campus residency requirements for students who choose to pursue their studies via distance education. Employees, or their dependents may choose the option of residing on campus at Salem. The costs for room and board are in addition to tuition and are not subject to special pricing. The charges are summarized in Salem's Catalog Supplement.

iii. Salem and Pierpont Community and Technical College will maintain their independence as sovereign institutions and will ensure the continued integrity and accreditation of their programs, entering into this agreement as equals. Salem and Pierpont Community and Technical College will cooperate in advising students and will designate one or more points of contact to maintain communication and resolve issues that may arise in a timely manner.

The terms of this memorandum are effective as of the date shown below and will be evaluated biennially. Changes in tuition pricing for the memorandum can be increased when the university changes tuition pricing as a whole and 90 days' notice is given. Either party may withdraw from this memorandum by providing written notice one month in advance. Salem reserves the right to deny admission to any student who has been suspended, expelled, or convicted of felony. Salem and Pierpont Community and Technical College will indicate this relationship through appropriate literature, catalogs, brochures, websites, social media, and/or other means, as mutually agreed. This memorandum is not intended to and does not create any partnership or other joint enterprise. The sole purpose of this memorandum is to provide employees, dependents, and/or their students with additional educational opportunities. Pierpont Community and Technical College will advise employees, dependents, and/or their students on what it believes will be in their best interest. Pierpont Community and Technical College will not receive any compensation or benefits under this memorandum.

Duration and Renewal:

This agreement shall remain in effect until terminated by either party as provided herein. The MOU shall be reviewed bi-annually.

Section V: Signatures

Pierpont Community and Technical College.

_____ 2/17 2026

President – Date

Dr. LaQueda Taulton 2-17-2026

Salem – Vice President of Growth and Development, Dr. LaQueda Taulton Date