### Pierpont Community & Technical College

### **Budget Analysis**

Covering the periods of FY2019, FY2020, FY2021, & FY2022 (through 3/31/2022)

(with Future Budget Projections for FY2023 – FY2027)

Per the request of Senate President Craig Blair, the State Auditor's Office (Budget Analysis Division) has performed a budget analysis of Pierpont Community & Technical College. This analysis includes a projection of annual revenue that would be necessary to cover Pierpont's long-term liabilities and their normal operating costs in future fiscal years. (See page 8).

In conducting our budget analysis, we reviewed and prepared summaries of cash revenues and cash expenditures of all funds accounted for in wvOASIS for FY2019, FY2020, FY2021, and FY2022 (through 3/31/2022). These revenues and expenditures were obtained from the State of West Virginia's accounting system wvOASIS. The summaries with analysis are shown on pages 1-3.

We also reviewed Pierpont Community & Technical College's last three Independent Audits. We have prepared summaries with analysis of Condensed Schedules of Net Position, Expense by Functional Classification, and Expense by Natural Classification. These summaries are shown on pages 4 and 5.

To determine trends and costs associated with salaries and related employee benefits, we reviewed Personal Services Schedules covering November of 2018, 2019, 2020, and 2021. These schedules were obtained from the West Virginia State Budget Office and we prepared summaries with analysis shown on page 6.

We have prepared charts to present trends of cash revenues, state appropriations, cash expenditures, and personal services and related employee benefits as they relate to student headcounts and Full-time Equivalent (FTE). See page 7.

In conclusion, we prepared future budget projections for FY2023 – FY2027, noting Pierpont's long-term debt and multi-year contracts' balances at the beginning of each fiscal year. We also include estimates for the revenue necessary to cover normal operating costs, service the long-term debt, and pay multi-year contracts during each fiscal year, and estimate how cash balances are affected by the various assumptions made. (See page 8).

# Pierpont Community & Technical College Cash Revenues - All Funding Sources (Restricted & Unrestricted)

|        |   |               |               |               | \$ Difference | % Difference | FY 2022 thru    |
|--------|---|---------------|---------------|---------------|---------------|--------------|-----------------|
| Source | Source Name                               | FY 2019 Total | FY 2020 Total | FY 2021 Total | FY21-FY19     | FY21-FY19    | 3/31/2022 Total |
| n/a    | STATE APPROPRIATION                       | \$ 7,244,243  | \$ 7,820,129  | \$ 7,820,129  | \$ 575,886    | 8%           | \$ 4,815,247    |
| 5523   | INVESTMENT EARNINGS                       | 113,916       | 63,161        | 11,367        | (102,550)     | -90%         | 1,850           |
| 6669   | OTHER RENTAL INCOME                       | 500           | -             | -             | (500)         | -100%        | -               |
| 6670   | GIFTS                                     | 12,980        | 8,270         | 20,000        | 7,020         | 54%          | -               |
| 6671   | NON- FED GRANTS                           | 1,199,534     | 199,470       | 2,464,917     | 1,265,383     | 105%         | 5,643,573       |
| 6679   | TUITION & FEES                            | 6,442,584     | 9,135,587     | 8,116,914     | 1,674,331     | 26%          | 5,830,784       |
| 6696   | OTHR COLL/FEES/LIC & INCM                 | 271,170       | 403,618       | 932,676       | 661,506       | 244%         | 208,365         |
| 6697   | OPERATING FUNDS TRANSFER                  | -             | -             | 614,443       | 614,443       | n/a          | 6,808,182       |
| 6861   | INTERAGENCY FED PAYMENTS                  | -             | -             | -             | -             | n/a          | 160,560         |
| 6862   | CLEARING-SPECIAL REVENUE                  | -             | 28,860        | 18,232        | 18,232        | n/a          | (29,155)        |
| 6902   | AUXILIARY ENTERPRISE REVENUE              | 597,649       | 92,348        | 93,049        | (504,600)     | -84%         | 464,061         |
| 6907   | HI ED INTER-AGENCY ADMIN SERVICE CONTRACT | 83,230        | -             | -             | (83,230)      | -100%        | -               |
| 6912   | OTHER OPERATING REVENUE                   | -             | 650           | 310           | 310           | n/a          | 100             |
| 7703   | EDUCATIONAL DEPARTMENT (FEDERAL)          | -             | -             | -             | -             | n/a          | 866,760         |
| 7737   | FEDERAL GRANTS                            | 418,781       | 753,572       | 12,961        | (405,819)     | -97%         | 83,303          |
| 7773   | CARES ACT                                 | -             | 204,108       | 909,035       | 909,035       | n/a          | -               |
|        | Total Cash Revenues                       | \$ 16,384,586 | \$ 18,709,773 | \$21,014,033  | \$4,629,447   | 28%          | \$ 24,853,631   |

Pierpont's largest revenues sources are Tuition & Fees and State Appropriations.

In FY2021, State Appropriations made-up 37% of total cash revenues while Tuition & Fees made-up 39% of cash revenues.

These two revenue components combined made-up 76% of all cash revenues during FY2021.

During an interview with Pierpont's CEO, it was stated that there are no plans to raise tuition in the upcoming FY2023.

The FY2023 State Appropriation increases by \$299,023 to \$8,119,152, with the increase used to fund FY2023 salary increases.

Total cash revenue growth from FY2019 to FY2021 increased by 28%. Cash revenues averaged \$18.7 million per year. If we back-out the assumed one-time receipts in FY2021 ("Operating Funds Transfer" and "CARES Act" sources), total cash revenue growth from FY2019 to FY2021 increased by 19% and averaged \$18.2 million per year.

### Pierpont Community & Technical College Cash Expenditures - All Funding Sources (Restricted & Unrestricted)

|        |  |               |               |               | \$ Difference | % Difference | FY 2022 thru    |
|--------|--|---------------|---------------|---------------|---------------|--------------|-----------------|
| Object | Object Name                              | FY 2019 Total | FY 2020 Total | FY 2021 Total | FY21-FY19     | FY21-FY19    | 3/31/2022 Total |
| 1200   | PERS SERV PERM POS(W/ PR DEDUC)          | \$ 6,073,226  | \$ 6,462,833  | \$ 6,659,768  | \$ 586,541    | 10%          | \$ 5,020,366    |
| 1201   | PERS SERV TEMP POS(W/O PR DEDUCT)        | 1,114,921     | 963,425       | 793,222       | (321,700)     | -29%         | 600,191         |
| 1203   | OVERTIME                                 | 298           | 1,273         | 406           | 108           | 36%          | 371             |
| 1206   | ANNUAL INCREMENT                         | 60,696        | 64,418        | 63,212        | 2,516         | 4%           | 66,035          |
| 2200   | PEIA FEES                                | 450           | 5,650         | 5,350         | 4,900         | 1089%        | 5,050           |
| 2202   | SOCIAL SECURITY MATCHING                 | 526,304       | 549,392       | 549,391       | 23,087        | 4%           | 418,127         |
| 2203   | PUBLIC EMPLOYEES INS                     | 454,373       | 459,216       | 439,910       | (14,463)      | -3%          | 363,308         |
| 2204   | OTHER HEALTH INSURANCE                   | -             | -             | 253           | 253           | n/a          | -               |
| 2205   | WORKERS COMPENSATION                     | 11,161        | 20,963        | 52,044        | 40,883        | 366%         | 8,356           |
| 2206   | UNEMPLOYMENT COMPENSATION                | 2,554         | -             | -             | (2,554)       | -100%        | 863             |
| 2207   | PENSION AND RETIREMENT                   | 379,959       | 401,551       | 414,431       | 34,471        | 9%           | 320,882         |
| 2208   | WV OPEB CONTRIBUTION                     | 194,046       | 171,498       | 158,596       | (35,450)      | -18%         | 74,528          |
| 3200   | OFFICE EXPENSES                          | 29,063        | 24,772        | 30,297        | 1,234         | 4%           | 19,238          |
| 3201   | PRINTING AND BINDING                     | 50,489        | 20,311        | 11,348        | (39,141)      | -78%         | 9,400           |
| 3202   | RENT EXP (REAL PROP) BLDG                | 24,362        | 9,804         | 7,910         | (16,452)      | -68%         | 480             |
| 3203   | UTILITIES                                | 23,820        | 14,760        | 21,154        | (2,666)       | -11%         | 12,449          |
| 3204   | TELECOMMUNICATIONS                       | 53,604        | 55,077        | 117,675       | 64,071        | 120%         | 60,147          |
| 3205   | INTERNET SERVICE                         | 24,000        | 160           | 567           | (23,433)      | -98%         | 160             |
| 3206   | CONTRACTUAL SERVICES                     | 484,187       | 2,466,675     | 2,120,767     | 1,636,580     | 338%         | 2,476,813       |
| 3207   | PROFESSIONAL SERVICES                    | 108,838       | 326,395       | 128,646       | 19,808        | 18%          | 74,006          |
| 3208   | CONSULTANTS AND CONSULTING FEES          | 27,604        | 66,247        | 3,696         | (23,908)      | -87%         | 98              |
| 3210   | RESEARCH, EDUCATIONAL, MEDICAL CONTRACTS | 6,350         | 3,645         | 2,565         | (3,785)       | -60%         | -               |
| 3211   | TRAVEL EMPLOYEE                          | 152,534       | 91,725        | 8,645         | (143,889)     | -94%         | 17,054          |
| 3212   | TRAVEL NON EMPLOYEE                      | 7,591         | 2,779         | 58            | (7,533)       | -99%         | 3,344           |
| 3213   | COMPUTER SERVICES INTERNAL               | 310,727       | -             | 3,503         | (307,224)     | -99%         | -               |
| 3214   | COMPUTER SERVICES EXTERNAL               | 48,187        | 353,531       | 327,369       | 279,182       | 579%         | 247,470         |
| 3215   | HI ED INTER-AGENCY CONTRACT AGREE/FEES   | 4,391,064     | 1,071,737     | 869,870       | (3,521,194)   | -80%         | · -             |
| 3216   | VEHICLE RENTAL                           | 9,700         | 5,734         | 216           | (9,484)       | -98%         | 708             |
| 3217   | RENTAL (MACHINE & MISC)                  | 83,045        | 73,490        | 60,206        | (22,839)      | -28%         | 47,334          |
| 3218   | ASSOC DUES & PROF MEMBERS                | 76,466        | 83,749        | 75,240        | (1,226)       | -2%          | 62,186          |
| 3219   | FIRE/AUTO/BOND/ & OTHR IN                | 80,196        | 79,458        | 77,218        | (2,978)       | -4%          | 55,081          |
| 3220   | FOOD PRODUCTS                            | 18            | -<br>-        | · <u>-</u>    | (18)          | -100%        | 84              |
| 3221   | SUPPLIES-CLOTHING                        | 1,557         | 8,861         | 137           | (1,420)       | -91%         | 1,315           |
| 3222   | SUPPLIES- HOUSEHOLD                      | 2,839         | 25,283        | 37,866        | 35,026        | 1234%        | 11,142          |
| 3224   | ADVERTISING & PROMOTIONAL                | 162,768       | 137,597       | 131,938       | (30,830)      | -19%         | 135,311         |
| 3225   | VEHICLE OPERATING EXP                    | 121           | 189           | 814           | 693           | 572%         | 514             |
| 3227   | SUPPLIES-EDUCATIONAL                     | 285,226       | 267,106       | 305,809       | 20,583        | 7%           | 137,089         |
| 3228   | SUPPLIES-MEDICAL                         | 66            | 5,808         | 2,150         | 2,085         | 3169%        | 248             |
| 3229   | ROUTINE MAINT CONTRACTS                  | 46,527        | 2,007         | 882           | (45,645)      | -98%         | _               |
| 3233   | HOSPITALITY                              | 45,638        | 32,146        | 2,266         | (43,373)      | -95%         | 12,479          |
| 3235   | ENERGY EXP MTR VEH/AIR.                  | 4,124         | 3,262         | 396           | (3,728)       | -90%         | 1,979           |
| 3238   | ENERGY EXPENSE UTILITIES                 | 144,366       | 158,812       | 189,022       | 44,656        | 31%          | 154,171         |
| 3241   | MISCELLANEOUS                            | 26,787        | 3,364         | 1,074         | (25,713)      | -96%         | 3,752           |
| 3242   | TRAINING & DEV - IN STATE                | 10,651        | 12,971        | 12,866        | 2,215         | 21%          | 16,017          |
| 3243   | TRAINING & DEV - OUT OF STATE            | 33,053        | 25,240        | 2,484         | (30,569)      | -92%         | 7,386           |
| 3244   | POSTAL                                   | 12,246        | 11,689        | 44,830        | 32,584        | 266%         | 4,848           |
| 3245   | FREIGHT                                  | 3,668         | 6,541         | 1,602         | (2,067)       | -56%         | 2,977           |
| 3246   | SUPPLIES-COMPUTER                        | 30,791        | 22,477        | 20,308        | (10,483)      | -34%         | 23,474          |
| 3247   | SOFTWARE LICENSES                        | 42,546        | 101,092       | 176,713       | 134,167       | 315%         | 193,423         |
| 3248   | COMPUTER EQUIPMENT                       | 87,661        | 128,239       | 194,838       | 107,177       | 122%         | 11,785          |
|        |  | - /           | -,            | - ,           | - ,           |              | , , , , ,       |

|        |                                       |               |               |               | \$ Difference | % Difference | FY 2022 thru    |
|--------|---------------------------------------|---------------|---------------|---------------|---------------|--------------|-----------------|
| Object | Object Name                           | FY 2019 Total | FY 2020 Total | FY 2021 Total | FY21-FY19     | FY21-FY19    | 3/31/2022 Total |
| 3249   | OFFICE EQUIPMENT-CURRENT EXPENSES     | 13,151        | 5,123         | 34,248        | 21,096        | 160%         | 45,122          |
| 3250   | ATTY LEGAL SERVICE PYMTS              | -             | -             | 4,631         | 4,631         | n/a          | 4,469           |
| 3252   | MISC EQUIPMENT PURCHASES              | 147,349       | 35,363        | 22,824        | (124,525)     | -85%         | 9,152           |
| 3253   | STUDENT ACTIVITIES                    | 12,487        | 11,234        | 24,135        | 11,648        | 93%          | 6,839           |
| 3254   | PAYMENT OF TAXES                      | 3             | -             | -             | (3)           | -100%        | -               |
| 3255   | PAYMENT OF CLAIMS                     | 25,000        | -             | -             | (25,000)      | -100%        | -               |
| 3257   | AWARDS                                | 560,239       | 2,414,870     | 2,545,017     | 1,984,779     | 354%         | 1,959,229       |
| 3259   | LOANS                                 | -             | 743           | -             | -             | n/a          | -               |
| 3263   | BANK COSTS                            | 602           | 40,674        | 22,692        | 22,090        | 3672%        | 20,386          |
| 3270   | FUND TRANSFERS                        | 32,438        | 49,854        | 583,186       | 550,748       | 1698%        | 6,978,023       |
| 3296   | IMPREST FUNDS                         | -             | -             | (500)         | (500)         | n/a          | -               |
| 3308   | FEES ASSESSED BY COMMISSION FOR OTHER | 558           | -             | -             | (558)         | -100%        | -               |
| 3321   | REFUNDS TO GRANTORS                   | -             | -             | 1,000         | 1,000         | n/a          | -               |
| 3324   | STATE TREASURER'S OFFICE FEES         | 8,787         | -             | -             | (8,787)       | -100%        | -               |
| 5203   | RESEARCH AND EDUCATIONAL              | 493,676       | 60,699        | 47,695        | (445,981)     | -90%         | 74,286          |
| 5205   | BUILDING EQUIPMENT                    | 113           | =             | =             | (113)         | -100%        | -               |
| 5206   | VEHICLES                              | 102           | -             | -             | (102)         | -100%        | -               |
| 5208   | BOOKS AND PERIODICALS                 | -             | 139           | -             | -             | n/a          | 698             |
| 5209   | OTHER CAPITAL EQUIPMENT               | -             | 720,768       | 55,078        | 55,078        | n/a          | 40,000          |
| 5210   | COMPUTER EQUIPMENT                    | 5,351         | -             | 155,578       | 150,226       | 2807%        | -               |
| 6100   | OFFICE REPAIRS                        | -             | -             | 400           | 400           | n/a          | -               |
| 6101   | COMMUNICATION EQUIPMENT REPAIRS       | -             | -             | 2,728         | 2,728         | n/a          | -               |
| 6102   | RESRCH/ED & MED EQPT REPA             | 9,876         | 5,643         | 5,956         | (3,920)       | -40%         | 13,312          |
| 6103   | BLDNG/HSEHLD EQUIP REPAIR             | 1,539         | 139           | 3,871         | 2,332         | 151%         | 17,551          |
| 6104   | ROUTINE MAINT OF BLDGS                | 9,873         | 27,731        | 41,211        | 31,337        | 317%         | 122,994         |
| 6106   | ROUTINE MAINT OF GROUNDS              | 585           | 1,192         | -             | (585)         | -100%        | -               |
| 6106   | ROUTINE MAINT OF GROUNDS              | -             | 9,337         | 249           | 249           | n/a          | 16,613          |
| 6108   | OTHER REPAIRS AND ALT                 | -             | 68            | 2,249         | 2,249         | n/a          | 110             |
| 6201   | LAND IMPROVEMENTS                     | -             | 6,970         | -             | -             | n/a          | -               |
| 6202   | LAND PURCHASES                        | -             | -             | -             | -             | n/a          | 30              |
| 7401   | BUILDING IMPROVEMENTS                 | =             | -             | -             | -             | n/a          | 26,805          |
| 7402   | BUILDING PURCHASES                    | -             | -             | 38,500        | 38,500        | n/a          | 346,526         |
| 8202   | CNSLT PMT FOR CAP ASST PR             | -             | -             | 578           | 578           | n/a          | <u> </u>        |
| 8203   | COMPUTER SOFTWARE                     | 11,995        | 11,995        | 15,900        | 3,905         | 33%          | -               |
|        | Total Cash Expenditures               | \$ 17,084,193 | \$ 18,205,491 | \$ 17,736,752 | \$ 652,559    | 4%           | \$ 20,364,180   |

Obtained from wvOASIS report GL-004

Pierpont's largest expenditure group is Personal services and related employee benefits.

These expenditure components made-up 51% of all cash expenditures during FY2021.

Contractual Services and Awards components made-up 26% of all cash expenditures during FY2021.

During an interview with Pierpont's CEO, he stated that there are plans to raise salaries and associated employee benefits in the upcoming FY2023 by \$299,083, which is the amount that the FY2023 state appropriation was increased.

Total cash expenditure growth from FY2019 to FY2021 only increased by 4%. Cash expenditures averaged \$17.7 million per year during this period.

| Expense by Functional Classification |              |       |              |       |              |       |               |
|--------------------------------------|--------------|-------|--------------|-------|--------------|-------|---------------|
|                                      |              | % of  |              | % of  |              | % of  | \$ Difference |
|                                      | FY 2019      | Total | FY 2020      | Total | FY 2021      | Total | FY21-FY19     |
| Auxiliary                            | \$ 591,456   | 3%    | \$ 429,868   | 2%    | \$ 405,549   | 2%    | \$ (185,907)  |
| Instruction                          | 7,233,091    | 38%   | 7,174,559    | 39%   | 6,669,055    | 35%   | (564,036)     |
| Public Service                       | 62,827       | 0%    | 1,094        | 0%    | 8,819        | 0%    | (54,008)      |
| Academic Support                     | 756,753      | 4%    | 148,069      | 1%    | 196,725      | 1%    | (560,028)     |
| Student Services                     | 1,236,018    | 7%    | 1,362,929    | 7%    | 1,407,481    | 7%    | 171,463       |
| General Institutional Support        | 4,249,823    | 22%   | 4,900,107    | 26%   | 4,725,260    | 24%   | 475,437       |
| Operation & Maintenance              | 1,355,762    | 7%    | 91,033       | 0%    | 491,959      | 3%    | (863,803)     |
| Student Financial Aid                | 1,492,999    | 8%    | 2,174,123    | 12%   | 2,967,385    | 15%   | 1,474,386     |
| Depreciation                         | 1,763,753    | 9%    | 1,743,526    | 9%    | 1,841,189    | 10%   | 77,436        |
| Loan Cancellations & Write-offs      | 155,929      | 1%    | 469,133      | 3%    | 606,194      | 3%    | 450,265       |
| Total                                | \$18,898,411 | 100%  | \$18,494,441 | 100%  | \$19,319,616 | 100%  | \$ 421,205    |

Obtained from Pierpont C&T Independent Auditor's Report (FY21 audit)

| Expense by Natural Classification            |               |       |               |       |              |       |               |
|--|---------------|-------|---------------|-------|--------------|-------|---------------|
|  |               | % of  |               | % of  |              | % of  | \$ Difference |
|  | FY 2019       | Total | FY 2020       | Total | FY 2021      | Total | FY21-FY19     |
| Salaries & Wages                             | \$ 7,329,167  | 39%   | \$ 7,622,463  | 41%   | \$ 7,496,221 | 39%   | \$ 167,054    |
| Benefits                                     | 1,611,114     | 9%    | 1,434,117     | 8%    | 1,697,199    | 9%    | 86,085        |
| Supplies & Other Services                    | 2,777,722     | 15%   | 4,183,997     | 23%   | 4,024,528    | 21%   | 1,246,806     |
| Utilities                                    | 161,029       | 1%    | 169,148       | 1%    | 196,573      | 1%    | 35,544        |
| Scholarships & Fellowships                   | 1,463,055     | 8%    | 2,333,699     | 13%   | 2,941,857    | 15%   | 1,478,802     |
| Depreciation                                 | 1,763,753     | 9%    | 1,743,526     | 9%    | 1,841,189    | 10%   | 77,436        |
| Assessment for Student Activity Costs        | 22,362        | 0%    | -             | 0%    | -            | 0%    | (22,362)      |
| Assessment for Auxiliary Fees & Debt Service | 591,456       | 3%    | 429,868       | 2%    | 405,549      | 2%    | (185,907)     |
| Assessment for Faculty Services              | 9,955         | 0%    | -             | 0%    | -            | 0%    | (9,955)       |
| Assessment for Operating Costs               | 1,500,375     | 8%    | -             | 0%    | -            | 0%    | (1,500,375)   |
| Assessment for Support Services              | 1,412,262     | 7%    | -             | 0%    | -            | 0%    | (1,412,262)   |
| Loan Cancellations & Write-offs              | 155,929       | 1%    | 469,133       | 3%    | 606,194      | 3%    | 450,265       |
| Fees Assessed by the Commission              | 100,232       | 1%    | 108,490       | 1%    | 110,306      | 1%    | 10,074        |
| Total  | \$ 18,898,411 | 100%  | \$ 18,494,441 | 100%  | \$19,319,616 | 100%  | \$ 421,205    |

Obtained from Pierpont C&T Independent Auditor's Report (FY21 audit)

| Condensed Schedules of Net Position | FY2019       | FY2020        | FY2021       | \$ Difference<br>FY21-FY19 | % Difference<br>FY21-FY19 |
|-------------------------------------|--------------|---------------|--------------|----------------------------|---------------------------|
| Total Assets                        | \$48,987,108 | \$ 49,119,418 | \$38,316,346 | \$(10,670,762)             | -22%                      |
| Deferred Outflows of Resources      | 390,501      | 286,422       | 1,746,754    | 1,356,253                  | 347%                      |
|                                     | \$49,377,609 | \$ 49,405,840 | \$40,063,100 | \$ (9,314,509)             | -19%                      |
| Total Liabilities                   | \$ 8,427,496 | \$ 8,006,846  | \$23,504,154 | \$ 15,076,658              | 179%                      |
| Deferred Inflows of Resources       | 754,007      | 1,060,789     | 1,181,906    | 427,899                    | 57%                       |
| Net Investment in Capital Assets    | 38,529,785   | 38,052,588    | 26,370,501   | (12,159,284)               | -32%                      |
| Total Restricted                    | 2,500,748    | 2,263,038     | 1,436,875    | (1,063,873)                | -43%                      |
| Unrestricted (Deficit)              | (834,427)    | 22,579        | (12,430,336) | (11,595,909)               | 1390%                     |
| , ,                                 | \$49,377,609 | \$ 49,405,840 | \$40,063,100 | \$ (9,314,509)             | -19%                      |
| Net Position                        | \$40,196,106 | \$ 40,338,205 | \$15,377,040 | \$(24,819,066)             | -62%                      |

Obtained from Pierpont C&T Independent Auditor's Report (FY21 audit)

In April 2021, Pierpont Community & Technical College and Fairmont State University executed a Final Separation Agreement which completely separated the two institutions as of June 30, 2021. While the final separation allowed Pierpont to operate as a completely independent institution, the financial statement impact was significant. The total net loss recognized for the final separation was \$-27,872,673. The large decrease in Net Position in FY2021 was primarily due to financial reporting associated with the separation from Fairmont State.

| Components of the loss to Pierpont on final separation from Fairmont State University at 6/30/2021 |                |  |  |  |  |  |  |  |  |
|--|----------------|--|--|--|--|--|--|--|--|
| Capital assets assumed by Pierpont   | \$ 5,483,775   |  |  |  |  |  |  |  |  |
| Liabilities assumed by Pierpont  | (17,255,431)   |  |  |  |  |  |  |  |  |
| Liabilities transferred to Fairmont State  | 2,102,419      |  |  |  |  |  |  |  |  |
| Cash & other assets transferred to Fairmont State  | (1,171,726)    |  |  |  |  |  |  |  |  |
| Capital assets transferred to Fairmont State   | (17,031,710)   |  |  |  |  |  |  |  |  |
| Loss to Pierpont on final separation   | \$(27,872,673) |  |  |  |  |  |  |  |  |

"Liabilities assumed by Pierpont" shown above includes \$16,300,000 due to Fairmont State per the Final Separation Agreement. Pierpont obtained sole ownership of the Gaston Caperton Center in Clarksburg and independent ownership of the Braxton County Center at Braxton County High School.

During FY2022, Pierpont completed relocation of all academic programs and administrative offices to Pierpont's independently owned facilities, with the exception of the Airframe and Powerplant Program currently located at the Benedum Industrial Park. Pierpont is currently in discussions with Fairmont State on finalizing the future home for the Airframe and Powerplant Program. In FY2022, Pierpont purchased an adjacent facility to the Gaston Caperton Center that will be remodeled and expanded during FY2022 and FY2023 to accommodate the Veterinary Technology Assistant Program.

## **Personal Services Summary**

## **All Positions**

|               | Authorized | Filled | Vacant | Filled Base     | Va | Vacant Position |    | Annual    |
|---------------|------------|--------|--------|-----------------|----|-----------------|----|-----------|
| Date          | FTEs       | FTEs   | FTEs   | Salary          |    | Salary          |    | Increment |
| November 2018 | 136.00     | 112.67 | 23.33  | \$ 6,146,115.15 | \$ | 888,431.88      | \$ | 58,500.00 |
| November 2019 | 132.00     | 113.83 | 18.17  | \$ 6,130,385.50 | \$ | 793,665.52      | \$ | 55,500.00 |
| November 2020 | 127.00     | 112.36 | 14.64  | \$ 6,382,783.44 | \$ | 647,981.52      | \$ | 62,040.00 |
| November 2021 | 123.80     | 115.16 | 8.64   | \$ 6,495,389.70 | \$ | 447,253.52      | \$ | 59,340.00 |

From November 2018 to November 2021 - Filled FTEs have increased by 2.49 FTEs, or +2.2%.

From November 2018 to November 2021 - Filled Base Salaries have increased by \$349,275, or +5.7%.

## **Faculty Positions**

|               | Authorized | Filled | Vacant   | Filled Base  | Vacant Position |            |    | Annual    |  |
|---------------|------------|--------|----------|--------------|-----------------|------------|----|-----------|--|
| Date          | FTEs       | FTEs   | FTEs     | Salary       |                 | Salary     |    | Increment |  |
| November 2018 | 70.00      | 60.00  | 10.00 \$ | 3,275,655.00 | \$              | 456,694.00 | \$ | 33,540.00 |  |
| November 2019 | 64.00      | 63.00  | 1.00 \$  | 3,390,946.00 | \$              | 38,640.00  | \$ | 29,220.00 |  |
| November 2020 | 65.00      | 61.00  | 4.00 \$  | 3,436,297.00 | \$              | 195,880.00 | \$ | 34,500.00 |  |
| November 2021 | 63.00      | 59.00  | 4.00 \$  | 3,206,697.00 | \$              | 220,080.00 | \$ | 29,280.00 |  |

From November 2018 to November 2021 - Total Filled Faculty FTEs have decreased by 1 FTE, or -1.7%.

From November 2018 to November 2021 - Total Filled Faculty Base Salaries have decreased by \$68,958, or -2.1%.

| Faculty Adjunct (part-time) Position | ns     |
|--------------------------------------|--------|
|                                      | Filled |
| Date                                 | FTEs   |
| June 2019                            | 39.20  |
| June 2020                            | 39.06  |
| June 2021                            | 15.52  |
| April 2022                           | 44.95  |

Obtained from State Budget Office

|   |             |             |              | \$ | Difference | % Difference |
|---|-------------|-------------|--------------|----|------------|--------------|
|   | FY2019      | FY2020      | FY2021       | F  | Y21-FY19   | FY21-FY19    |
| Student Headcount (fall term)                     | <br>1,828   | 1,906       | 1,614        |    | (214)      | -12%         |
| Total Cash Revenues / Headcount                   | \$<br>8,963 | \$<br>9,816 | \$<br>13,020 | \$ | 4,057      | 45%          |
| State Appropriations / Headcount                  | \$<br>3,963 | \$<br>4,103 | \$<br>4,845  | \$ | 882        | 22%          |
| Tuition, Fees, & Auxiliary Revenue / Headcount    | \$<br>3,851 | \$<br>4,842 | \$<br>5,087  | \$ | 1,235      | 32%          |
| Total Cash Expenditures / Headcount               | \$<br>9,346 | \$<br>9,552 | \$<br>10,989 | \$ | 1,643      | 18%          |
| Personal Services & Employee Benefits / Headcount | \$<br>4,824 | \$<br>4,775 | \$<br>5,661  | \$ | 837        | 17%          |

Headcount information obtained from Pierpont C&T Independent Auditor's Report (FY21 & FY20 audits)

From FY2019 to FY2021, Pierpont's Student Headcount (fall term) declined by -12% while total cash revenues per headcount increased by +45% to \$13,020 and total cash expenditures per headcount increased by +18% to \$10,989.

|  | FY2019       | FY2020       | FY2021       | <br>Difference<br>Y21-FY19 | % Difference<br>FY21-FY19 |
|--|--------------|--------------|--------------|----------------------------|---------------------------|
| Student Full-time Equivalent (FTE) (Fall term) | <br>1,288    | 1,351        | 1,199        | \$<br>(89)                 | -7%                       |
| Total Cash Revenues / FTE                      | \$<br>12,721 | \$<br>13,849 | \$<br>17,526 | \$<br>4,805                | 38%                       |
| State Appropriations / FTE                     | \$<br>5,624  | \$<br>5,788  | \$<br>6,522  | \$<br>898                  | 16%                       |
| Tuition, Fees, & Auxiliary Revenue / FTE       | \$<br>5,466  | \$<br>6,830  | \$<br>6,847  | \$<br>1,381                | 25%                       |
| Total Cash Expenditures / FTE                  | \$<br>13,264 | \$<br>13,476 | \$<br>14,793 | \$<br>1,529                | 12%                       |
| Personal Services & Employee Benefits / FTE    | \$<br>6,846  | \$<br>6,736  | \$<br>7,620  | \$<br>774                  | 11%                       |

FTE information obtained from Pierpont C&T Independent Auditor's Report (FY21 & FY20 audits)

From FY2019 to FY2021, Pierpont's Student FTE (fall term) declined by -7% while total cash revenues per FTE increased by +38% to \$17,526 and total cash expenditures per FTE increased by +12% to \$14,793.

#### Future Budget Projections and Assumptions - All Funding Sources

Per discussions with Pierpont finance staff, the following assumptions were made when developing the FY2023 budget:

Student Headcount (about 1,600) and Full-Time Equivalent student count (about 1,100).

No increases to tuition rates in FY2023.

State Appropriations increase by \$299,023 in FY2023 - however, total "base" revenues are expected to remain flat during FY2023 compared to FY2022 total "base" revenues.

Total expenditures are estimated to remain fairly flat in FY2023 compared to FY2022 total expenditures.

Salaries and related employee benefits will increase by approximately \$299,023, which is the amount that the FY2023 state appropriation was increased.

A 3.5% increase to total "base" revenues and a 5% increase in operating costs to cover anticipated inflation is assumed in FY2024 - FY2027.

|  | FY2023        | FY2024        | FY2025        | FY2026        | FY2027        |
|--|---------------|---------------|---------------|---------------|---------------|
| Pierpont Community and Technical College's Long-term debt and multi-year contracts                                 |               |               |               |               |               |
| @ beginning of each fiscal year consists of the following:   |               |               |               |               |               |
| Due to Fairmont State University (Final Separation Agreement)  | \$ 15,000,000 |               |               | \$ 10,500,000 | \$ 9,000,000  |
| Gaston Caperton Center (debt due to Commission)  | 975,000       | 775,000       | 575,000       | 375,000       | 175,000       |
| Gaston Caperton Center - adjacent facility remodel & expansion   | 1,650,000     | -             | -             | -             | -             |
| Culinary Relocation  | 250,000       | <del>-</del>  |               |               |               |
| Culinary Lease   | 625,000       | 500,000       | 375,000       | 250,000       | 125,000       |
| Miscellaneous Capital Projects   | 150,000       | 150,000       | 150,000       | 150,000       | 150,000       |
| Lease with Fairmont State (Airframe and Powerplant Program)  | 500,000       | 500,000       | 500,000       | 500,000       | 500,000       |
| OPEB, Pension, and Compensated absences Liabilities  | 660,000       | 600,000       | 550,000       | 500,000       | 450,000       |
| Total Long-term debt and multi-year contracts balance at beginning of FY   | \$ 19,810,000 | \$ 16,025,000 | \$ 14,150,000 | \$ 12,275,000 | \$ 10,400,000 |
|  |               |               |               |               |               |
| Revenue necessary to service long-term debt and multi-year contracts (amounts to be paid during each fiscal year): |               |               |               |               |               |
| Due to Fairmont State University (Final Separation Agreement)  | \$ 1,500,000  | \$ 1,500,000  | \$ 1,500,000  | \$ 1,500,000  | \$ 1,500,000  |
| Gaston Caperton Center (debt due to Commission)  | 200,000       | 200,000       | 200,000       | 200,000       | 200,000       |
| Gaston Caperton Center - adjacent facility remodel & expansion (one time)  | 1,650,000     | -             | -             | -             | -             |
| Culinary Relocation  | 250,000       | -             | -             | -             | -             |
| Culinary Lease   | 125,000       | 125,000       | 125,000       | 125,000       | 125,000       |
| Miscellaneous Capital Projects   | 150,000       | 150,000       | 150,000       | 150,000       | 150,000       |
| Lease with Fairmont State (Airframe and Powerplant Program)  | 500,000       | 500,000       | 500,000       | 500,000       | 500,000       |
| OPEB, Pension, and Compensated absences Liabilities  | 275,000       | 275,000       | 275,000       | 275,000       | 275,000       |
| Revenue necessary to service long-term debt and multi-year contracts during the FY                                 | \$ 4,650,000  | \$ 2,750,000  | \$ 2,750,000  | \$ 2,750,000  | \$ 2,750,000  |
|  |               |               |               |               |               |
| Revenue necessary to cover normal operating costs, including all long-term debt                                    |               |               |               |               |               |
| and multi-year contracts (amounts to be paid during each fiscal year):   |               |               |               |               |               |
| Salaries & related employee benefits   |               | \$ 9,765,000  | . , ,         | . , ,         |               |
| Long-term debt and multi-year contracts  | 4,650,000     | 2,750,000     | 2,750,000     | 2,750,000     | 2,750,000     |
| All other normal operating costs   | 7,325,000     | 7,700,000     | 8,085,000     | 8,490,000     | 8,915,000     |
| Revenue necessary to cover normal operating costs, service long-term debt and multi-year contracts during the FY   | \$ 21,275,000 | \$ 20,215,000 | \$ 21,090,000 | \$ 22,010,000 | \$ 22,975,000 |
| Estimated Balances   |               |               |               |               |               |
| Estimated Beginning Cash Balance @ 7/1   | \$ 10,800,000 | \$ 9.525,000  | \$ 10 010 000 | \$ 10,345,000 | \$ 10,510,000 |
| Estimated Total Cash Revenues  | 20,000,000    | 20,700,000    | 21,425,000    | 22,175,000    | 22,950,000    |
| Estimated Total Cash Expenditures  | 21,275,000    | 20,215,000    | 21,090,000    | 22,010,000    | 22,975,000    |
| Estimated Fotal Gash Experiations  Estimated Ending Cash Balance @ 6/30  |               | \$ 10,010,000 |               |               |               |
| Louinated Litaring Sash Balaine & 5/00   | Ψ 3,020,000   | ψ 10,010,000  | ¥ 10,040,000  | ψ 10,010,000  | ¥ 10,400,000  |